

THE REAL ESTATE ADVICE 2011 SERIES CONTINUES...

Distressed real estate: “déjà vu all over again”

A learning moment for today's commercial real estate investor



Today's commercial real estate environment is similar to what we saw in the early 90's when the thrifts failed:

- There is huge separation between the health of big commercial banks, community banks, and regional banks.
- Today, there are 884 banks on the FDIC watch list. These banks are desperately trying to raise capital. As a result, these banks are selling assets at big discounts.
- Deep pocket investors with strong reputations are participating in this buying opportunity.
- Buying loans can be an effective way of acquiring the real estate at the lowest possible price.

Find out how today's investor is managing, and some cases thriving, using debt to capitalize on distressed real estate. Learn what the impact and potential opportunity is to local investors.

3 LOCATIONS TO CHOOSE FROM:

San Francisco: Monday, Aug 15th - 11:30am to 1pm Complimentary lunch
RINA accountancy corporation, 100 Montgomery St., Ste 2075, San Francisco

Walnut Creek: Tues. Aug 16th - 8:30am to 10am Continental breakfast
RINA accountancy corporation, 1220 Oakland Blvd, Ste. 300, Walnut Creek

Oakland City Center: Tues. Aug 16th - 11:30am to 1pm Complimentary lunch
RINA accountancy corporation, 475 14th Street, Ste. 1200, Oakland



Chicago Deferred Exchange Company



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* Yogi Berra explained that this quote originated when he witnessed Mickey Mantle and Roger Maris repeatedly hit back-to-back home runs in the Yankees' seasons in the early 1960s